

MecSoft Corporation

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WHAT IS THE ANNUAL SUBSCRIPTION LICENSE(ASL) PROGRAM?

The ASL program allows users to “rent” one or more licenses of any of MecSoft’s desktop products for a minimum period of one year. These licenses can be renewed every year for any number of years in accordance with the terms of this program. Subscription licenses are functionally identical with the traditional (Perpetual) licenses that MecSoft has traditionally offered and only differs in the allowed time span of usage.

DIFFERENCES BETWEEN A SUBSCRIPTION LICENSE AND A PERPETUAL LICENSE

The main differences between the perpetual and subscription licenses offered by MecSoft are enumerated below.

1. The initial software acquisition costs of Subscription Licenses are significantly less (over 30%) than those of Perpetual Licenses.
2. Subscription Licenses are paid annually while Perpetual Licenses involve a large upfront purchase cost and a smaller annually recurring (optional) maintenance cost.
3. The effect of the smaller entry cost and higher recurring costs of the Subscription License is to spread out (flatten) the total cost of the software acquisition and use over multiple years.
4. Perpetual Licenses, as the name suggests, will continue allowing the software to function in perpetuity, provided operating system and other systems that the software is dependent upon are not obsoleted. Subscription Licenses on the other hand will have to be paid annually to keep the software functioning.

WHAT DO CUSTOMERS GET WITH A SUBSCRIPTION LICENSE?

Customers who have **active** subscriptions are eligible for the following benefits:

1. **All Software Updates:** Customers will be eligible for all software updates that are released by MecSoft including both service releases as well as major version upgrades. Customers never have to worry about being on the latest version of the software.
2. **Basic Technical Support:** Basic technical support including email & Forum support is included with the subscription license.
NOTE: Premium Technical Support, which includes Priority telephone technical support and remote troubleshooting using remote access tools can be purchased as an add-on option to a subscription license.
3. **Subscription Only Modules:** MecSoft offers certain modules that are available only to customers who have a subscription license. Perpetual license customers who are active on the Annual Maintenance Subscription (AMS) program will also have access to these modules, however at a higher cost.
4. **Switch to a Perpetual License anytime:** Customers with a subscription license can switch to a perpetual license, if so needed. anytime by paying a small fee.

IS A SUBSCRIPTION LICENSE RIGHT FOR YOU?

The decision whether to purchase a Perpetual license or a Subscription license depends on a lot of factors. Here are a few questions that might help you decide.

1. Are you a startup or a small company whose budget is tight?
2. Do you have a steady cash-flow?
3. Do you want to ALWAYS run the latest version of the software?
4. Are you not sure if you will need the functionality offered by the software a few years in the future?

If you answered YES to any of the above questions, then a subscription license might be the right choice for you. Contact us anytime at (949) 654-8163, sales@mecsoft.com or www.mecsoft.com for more details.